



AGENDA ITEM

DATE: September 30, 2025
MEETING DATE: October 21, 2025
SUBJECT: Ford Hybrids
PRESENTED FOR: Decision: Information:
PRESENTER(S): Pete Bednar, Director, Fleet
Dale Henry, Asset Supervisor, Fleet
Takeshia Martin, Buyer I, Finance

History/ Facts and Issues:

Stivers Ford South, Union City, GA; Total exp. \$1,350,158.00.

Request to purchase twenty 2025 Ford Explorer Hybrid Interceptors from Stivers Ford Union City Ga, at \$67,507.90 each for a total expenditure of \$1,350,158.00. The purchase will be from Alabama Contract #T191L, utilizing this contract will allow for a cost savings in the amount of \$56,380.00. Purchase price includes all upfit items except Cameras, Radios & Decals. Sixteen of the requested units will be replacements ranging from seven to sixteen years old, with four remaining units being totaled and needing to be replaced (photos attached). The warranty is as follows: 3-year/36,000 miles; Hybrid Components: 8-year/100,000 miles. Upfit equipment warranty ranges from 3 to 5 years Units are in dealer stock and available for immediate delivery to the upfitter upon approval (photos attached.) Also request existing units to be deemed surplus upon delivery of the new units.

Options/Pro and Cons:

Pros:

- Units being replaced will lower maintenance cost and down time for the police department. Also, the 2025 order bank is closed so this will also prevent price increases and delivery delays.

Recommended Action:

Approval.

Fiscal Impact/Funding Source:

Capital Improvement Fund