
AGENDA ITEM

DATE: September 19, 2025
MEETING DATE: October 7, 2025
SUBJECT: Housing Consultant
PRESENTED FOR: Decision: Information:
PRESENTER(S): Paul Forgey, Director, Planning and Development
Destin Adams, Buyer, Finance

History/ Facts and Issues:

Request to contract with Greenhaven Development LLC; Atlanta, GA to provide housing consultant services for the Planning and Development Department. Total exp. \$132,600.00.

RFP reference #25-074 was advertised in the Albany Herald, on local access channel 16, social media, and the Georgia Procurement Registry. Six vendors were directly solicited with four proposals being submitted. The Proposal Analysis Group reviewed the initial four proposers, narrowing down the selection to two firms. The two highest scoring proposers, Greenhaven Development and SRJ Architects, were both interviewed and re-evaluated based on their understanding of the scope of work, project approach and resources they will deploy within their network for the project. The proposed services will include residential planning and development, along with design and construction management for twenty-two individual lots located in the Lighthouse Subdivision. After phase 2 of evaluations the PAG selected Greenhaven Development as the most responsive and responsible proposer, offering solutions that will provide for a successful project. Paul Forgey and Angel Gray concur with this recommendation.

Options/Pro and Cons:

Pros:

- Advances the City of Albany's strategic priorities for housing development and neighborhood revitalization.
- Multiple housing designs will avoid the cookie-cutter neighborhood look and provide options for potential buyers with different style preferences or space needs.

Recommended Action:

Approval

Fiscal Impact/Funding Source:

Capital funds